

BOSTON, MASSACHUSETTS
2 International Place
#1600
Boston, MA 02110
P: 617.342.6850
F: 617.342.6899
kpanduku@eckertseamans.com

Kristi Panduku

MEMBER

Kristi Panduku is a partner in the firm's Corporate Group whose practice focuses on general corporate counseling and mergers and acquisitions, as well as real estate matters, commercial leasing, and lending and finance transactions. Kristi primarily advises individuals and businesses on acquisitions and sales, complex commercial transactions, corporate organizations, equity and debt financings, corporate governance issues, and the drafting and negotiation of sophisticated commercial, operating, and joint venture agreements. Kristi serves as outside general counsel to lower to middle market companies across their full business life cycle, from formation and capital raising through strategic transactions and exits.

Kristi's practice spans a wide range of industries, including manufacturing, aviation, real estate development, trucking and logistics, shipping, staffing and executive search agencies, hospitality and gaming, food and beverage, e-commerce, software and technology, business services, wealth management and financial services, healthcare, life sciences, pharmaceuticals and medical devices, skilled nursing and senior care, energy and infrastructure, cannabis, and non-profits. Kristi also has significant experience in real estate acquisitions and dispositions, commercial leasing, and representing borrowers in secured and unsecured financing and refinancing transactions of varying sizes.

Prior to joining Eckert Seamans, Kristi practiced at a boutique law firm outside of Boston, focusing on corporate transactions and commercial real estate transactions. Before entering private practice, Kristi worked in the U.S. Attorney's Office in Boston, where he participated in large scale criminal investigations as part of the Health Care Fraud Unit.

REPRESENTATIVE MATTERS

- Represented a chemical manufacturing company in its approximately $500 million sale to a private equity firm.
- Represented the shareholders of a metal manufacturing company in a $275 million stock sale to a large international conglomerate.
- Represented a trucking and logistics company in its $65 million sale to a publicly traded company.
- Represented sellers in a $42 million sale of interests in a hospitality development project.
- Represented the owners of a regional wealth management firm in

PRACTICE AREAS:

Business Counseling
Real Estate
Financial Transactions
Mergers & Acquisitions
Maritime & Shipping Finance
Aviation
Gaming
Infrastructure and Transportation

STATE ADMISSIONS:

Massachusetts

COURT ADMISSIONS:

U.S. District Court for the District of Massachusetts

EDUCATION:

J.D., cum laude, Suffolk University Law School, 2013

B.A. in international relations, Boston University, 2008

LANGUAGES:

Albanian
French

the $35 million sale of the business to a national private equity-backed wealth management firm.

- Represented a large, family run distributor of commercial heating and cooling systems in a $15 million sale to a private equity-backed national distributor.
- Represented a trucking and logistics company in its $15 million sale to a larger regional trucking company.
- Represented sellers in a $15 million sale of a plastics manufacturing company to a private equity firm.
- Represented sellers in a $13 million sale of a non-profit skilled nursing facility to a for-profit operator.
- Represented a private equity fund in the healthcare industry in numerous strategic add on acquisitions and exits ranging from $1 million to $10 million.
- Represented a dental practice in various add-on acquisitions including a $6 million purchase of an add-on dental practice.
- Represented a public company in the technology and crypto space in various add on acquisitions ranging from $1 million to $5 million.
- Represented a rapidly expanding skin care company in $5 million equity finance investment transaction with a foreign private equity firm.
- Represented a catch basin cleaning company in a $5 million stock sale.
- Represented a cannabis company in a $3 million sale of its cultivation operations.
- Represented sellers in a $3 million sale of a race car parts manufacturer.
- Represented lenders in various asset based lending and real estate loan transactions ranging from approximately $1 million to $20 million.
- Represented borrowers in various loan transactions (financings and refinancings) ranging from approximately $1 million to $1.2 billion.
- Represented a large health care services company in the acquisition of a software developer.
- Represented a national sporting goods retailer in a series of acquisitions of smaller retailers, as well as leasing large retail spaces in shopping centers throughout the country.
- Represented a local oil, gas, and heating company in its expansion through various acquisitions.
- Represented an ecommerce retailer in various strategic add on acquisitions.
- Represented buyers and sellers in the restaurant industry in various restaurant sales and purchases.
- Represented a metal finishing company in its sale to a foreign private equity firm.
- Represented sellers in the sale of a lobbying firm.
- Represented cannabis operators as outside general counsel, including with respect to prospective merger and acquisition activity, corporate governance matters, equity financings,

contract negotiations, and general business counseling.

- Represented numerous real estate developers in acquisitions, dispositions, leasing, financing, corporate governance, and complex partnership and operating agreements.
- Represented a residential and commercial solar installation company as outside general counsel providing general business counseling advice.
- Represented landlords and tenants in the life sciences industry in lease negotiations for lab and office space in the Greater Boston area.

PROFESSIONAL AFFILIATIONS

- Albanian American Bar Association (Board of Directors and Former President)
- American Bar Association – Business Law Section
- Association for Corporate Growth

AWARDS AND RECOGNITION

- Selected for inclusion in Massachusetts Super Lawyers
- Recognized among Greater Boston's Top Lawyers 2024 & 2025 by Boston Magazine
- Received a Best Lawyers: Ones To Watch recognition for Corporate Law (2021 – 2025)

NEWS AND INSIGHTS

PUBLICATIONS

- "Financial Structuring During a Volatile Market," co-author, Bloomberg Law, June 2020.